

10 WAYS HAVING AN ON-STAFF RPA® CAN SAVE YOU MONEY!

1

ENERGY SAVINGS.

An RPA® understands how a building operates at peak efficiency and can implement an effective energy management program. With a working knowledge of all integrated building systems and their care and maintenance, an RPA® can reduce operating costs.

2

LIFECYCLE COST SAVINGS.

The RPA® is a long-range planning strategist to get the most value for the replacement, retrofit, and maintenance dollar. With a thorough understanding of project development, codes, regulations, lighting, equipment, and more, the RPA® saves money.

3

BUDGET CONTROL.

The RPA® manages from a finely-tuned financial perspective. Putting this knowledge into practice means more dollars to your company's bottom line.

4

REDUCED RISK.

The RPA® is skilled in risk appraisal, personal and property liability insurance, self-insurance, and other essential techniques for handling risk—saving you money by reducing your exposure to unnecessary risk.

5

PROPERTY PROTECTION.

The RPA® recognizes potential legal problems, addressing them correctly and avoiding them if possible. By tapping working knowledge of the critical aspects of owner liability and judicial procedure, the RPA® can properly protect your property.

6

ASSET MANAGEMENT.

The RPA® has a complete background in investment finance and investment valuation. The RPA® makes critical financial decisions on a day-to-day basis, understands how to guard the company's balance sheet, and contributes to the overall profitability of the business.

7

ETHICAL LEADERSHIP.

Being an RPA® means complying with a standard code of ethics and conduct in employer, employee, vendor, and contractor relationships. The increased knowledge and practical personnel management techniques of an RPA® can reduce turnover and liability.

8

STRATEGIC PLANNING.

The RPA® understands a property's lifecycle from conceptualization to demolition. Fundamental knowledge of structural design, property analysis, and real estate values maximizes return on investment in each phase of the cycle.

9

MARKETING RESULTS.

The RPA® realizes the importance of tenant/management relationships. The RPA® is well-versed in marketing strategy, property analysis and survey, lease documents, negotiation, tenant renewal, and the turnaround of troubled properties, minimizing lease turnover.

10

ROI.

When your company invests in education for your on-site team, the organization gains a step-by-step approach to effective management. The RPA® education program creates enthusiasm, job satisfaction, and knowledge, which translates to increased efficiency and a properly trained staff.



Credential Requirements

Participants will complete eight courses and the RPA Capstone Exam to earn the RPA® designation. Learn more about program requirements and course content by visiting bomi.org.

Required courses:

- *Budgeting and Accounting*
- *Design, Operation, and Maintenance of Building Systems, Part I*
- *Design, Operation, and Maintenance of Building Systems, Part II*
- *Environmental Health and Safety Issues*
- *Ethics is Good Business®, ShortCourse*
- *Law and Risk Management*
- *Real Estate Investment and Finance*

Elective courses (choose one):

- *Asset Management*
- *Leasing and Marketing for Property Managers*
- *Managing the Organization*

Let's Talk Numbers:

99% of learners said they've improved their subject knowledge with BOMI programs

97% of graduates improved their job performance and overall career with BOMI

94% of learners say BOMI programs met or exceeded their expectations

99% of BOMI graduates would recommend BOMI programs to a colleague