## WAYS HAVING AN ON-STAFF SHP CAN SAVE YOU MONEY!

- **ENERGY SAVINGS.**
- A BOMI-HP® understands how a building operates at peak efficiency and can implement an effective energy management program. With a working knowledge of all integrated building systems and their care and maintenance, a BOMI-HP® can reduce expenses attributed to wasted energy.
- TENANT RETENTION.

  A BOMI-HP® is educated on the methods of measuring tenant satisfaction levels. A BOMI-HP® can collect, analyze, and effectively communicate tenant data to the appropriate parties for implementation.
- BNHANCED VALUATION.

  High-performance buildings command higher rents and valuations. The BOMI-HP® is skilled in creating a facilities management plan to positively affect your organization's triple bottom line.
- REDUCED RISK.

  A BOMI-HP® is knowledgeable of the state and federal environmental policies enacted. The BOMI-HP® can implement the core competencies needed to maintain a high-performing facility and keep your operation in good legal standing.
- ETHICAL LEADERSHIP.

  A BOMI-HP® understands that one of the critical components to energy savings is to engage with tenants, staff, and other occupants. A BOMI-HP® can leverage their knowledge to implement a unified approach to sustainable practices, reducing operating costs.







Growing occupant demand, investor pressures, and building code requirements have led to a new standard in high-performance buildings, driving many markets to mandate comprehensive sustainability and energy-efficiency programs. The High-Performance program meets this challenge, furthering the competencies—knowledge, skills, and abilities needed to perform essential job functions—of industry professionals responsible for implementing sustainable initiatives.

The three-course High-Performance program delivers an integrated and practical curriculum designed by industry leaders and Subject Matter Experts (SMEs) to provide the advanced knowledge you need to:

- Create and apply sustainable initiatives
- Optimize current and future high-performance building operations
- Maximize cost savings and environmental stewardship
- Increase your earning potential in the industry



## Real Estate's Learning Lab



## **Credential Requirements:**

Participants will complete three industry-related courses to earn the BOMI-HP designation.

- High-Performance Sustainable Building Principles
   This course provides a comprehensive program overview and exposes learners to the critical components of sustainability where building systems and the ecosystem intersect. Industry professionals will gain insight into understanding and tackling building performance issues that impact local environmental issues and global climate change; integrating high-performance building standards and guidelines; identifying and overcoming the hurdles to achieving actual high performance; and attaining top-to-bottom organizational buy-in for sustainable building initiatives.
- <u>High-Performance Sustainable Building Practices</u>—This course identifies the critical no-cost and low-cost sustainable initiatives every building professional can implement now. Throughout this course, you will learn how to optimize and apply sustainable best practices covering every aspect of the built environment to drive operational efficiencies for a high-performance building.
- <u>High-Performance Sustainable Building Investments</u>—This course delivers the strategies for building a
  high-performance investment business case. Learners will practice bundling social, environmental, and
  economic factors, fully integrating all facets of the triple bottom line. By leveraging analysis tools such as
  ROI, NPV, and IRR, learners will be equipped to promote and gain buy-in for sustainability and highperformance investment projects.

Learn more about program requirements and course content by visiting: bomi.org

## Let's Talk Numbers:

99% of learners said they've improved their subject knowledge with BOMI programs

97% of graduates improved their job performance and overall career with BOMI

94% of learners say BOMI programs met or exceeded their expectations

99% of BOMI graduates would recommend BOMI programs to a colleague